OFFICIAL MINUTES
of the
MONTGOMERY COUNTY GOVERNING BOARD OF EDUCATION
Thursday, December 13, 2018

The Governing Board of Education of Montgomery County, State of Ohio, met in regular
session on Thursday, December 13, 2018, at 4:00 p.m. The meeting was called to order by
President Terry Smith. The Pledge of Allegiance was given.

Roll Call
Present: Mr. Roberts, Mr. Michael, Mr. Shell, Mrs. Weaver, Mr. Smith
Others Present: Mr. DePalma, Mr. Clifford, Mrs. Cox, Mr. Fox, Mrs. Terry, Mrs. Oliver, Mrs.
Davies, Mr. Couts, Mrs. Anyanwu, Mrs. Sears, Ms. Hargreaves
Guests: Joni Shoemaker, Guy Fogle and Cinda Shell

Approval of Minutes
#155-18

Motion made by Mr. Roberts and seconded by Mrs. Weaver to approve the minutes of the
regular meeting on November 14, 2018.

Motion carried

Adoption of Board Agenda
#156-18

Motion made by Mrs. Weaver and seconded by Mr. Michael to adopt the agenda for the
December 13, 2018 regular meeting.

Motion carried

Superintendent’s Reports
• January Agenda
• 2019 Board meeting dates
• Day Treatment Partnerships

Personnel Actions
#157-18

Motion made by Mr. Shell and seconded by Mr. Roberts that the resignations and new
employment found in Exhibit 2 be approved.

Roll Call
Yeas – Mr. Roberts, Mr. Michael, Mr. Shell, Mrs. Weaver, Mr. Smith
Nays – None
Approval of Performance/Consultant Contracts
#158-18

Motion made by Mr. Smith and seconded by Mr. Michael that the following performance/consultant contract(s) be approved for the services, rates and effective dates listed on the contract:

**Office of Superintendent**
Contractual agreement between the Montgomery County Educational Service Center and Stuart Ablon to provide a speaking engagement on August 1, 2019 in the amount of; not to exceed $12,000.00 from Board General.

Contractual agreement between the Montgomery County Educational Service Center and Sporleder Consulting to provide a speaking engagement on August 6, 2019 in the amount of; not to exceed $8,000.00 from Board General.

**Office of Associate Superintendent**
Contractual agreement between the Montgomery County Educational Service Center and David Taylor to serve as an Equity Fellow Coach for the 2018-2019 school year. This includes planning, leadership, interviewing and implementation of the Equity Fellows program through June 30, 2019 in the amount of; not to exceed $2,500.00 from Curriculum General.

Contractual agreement between the Montgomery County Educational Service Center and Eric Krissek to serve as an Equity Fellow Coach for the 2018-2019 school year. This includes planning, leadership, interviewing and implementation of the Equity Fellows program through June 30, 2019 in the amount of; not to exceed $2,500.00 from Curriculum General.

Contractual agreement between the Montgomery County Educational Service Center and GP Strategies to develop online based case videos on different Industry curriculum courses as outlined in the contract in the amount of; not to exceed $58,375.00 by December 31, 2018 from Curriculum General.

**Office of Assistant Superintendent**
Contractual agreement between Montgomery County Educational Service Center and the following teachers as DIBELS External Evaluators for Trotwood-Madison City Schools through June 30, 2019 in the amount of $40.00/hour from Curriculum General.

*Connie Shaffer*
*Jennifer Richards*
*Sarah Markus*

Contractual agreement between Montgomery County Educational Service Center and Miami County Educational Service Center for DIBELS External Evaluation for the 2018-2019 school year at a rate of $40.00/hour from Curriculum General.
Approval of Performance/Consultant Contracts (continued)

Office of Assistant Superintendent (continued)
Contractual agreement between Montgomery County Education Service Center and Connie Shaffer for Instructional Coaching & Feedback for Trotwood-Madison City Schools through June 30, 2019 at a rate of $400.00 a day not to exceed $4,000.00 from Curriculum General.

Office of Social Emotional Learning
Contractual agreement between the Montgomery County Governing Board of Education and Luma, to provide Instructional Design Services, Multimedia Development, and a One-Time Collection Set Up, eNugget Platform fee, for the 3rd Grade, Social Emotional, English-Language Arts Curriculum, January 1, 2019 through June 30, 2019 in the amount of; not to exceed $25,000.00 from Social Emotional General.

Contractual agreement between the Montgomery County Governing Board of Education and Luma, to provide Instructional Design Services, Multimedia Development, and a One-Time Collection Set Up, eNugget Platform fee, for the 2nd Grade, Social Emotional, English-Language Arts Curriculum, January 1, 2019 through June 30, 2019 in the amount of; not to exceed $25,000.00 from Social Emotional General.

Contractual agreement between the Montgomery County Governing Board of Education and SparkSpace Creative, to create a companion journal for the 3rd grade, Social Emotional, English-Language Arts Curriculum, January 1, 2019 through June 30, 2019 in the amount of; not to exceed $15,000.00 from Social Emotional General.

Contractual agreement between the Montgomery County Governing Board of Education and SparkSpace Creative, to create a companion journal for the 2nd grade, Social Emotional, English-Language Arts Curriculum, January 1, 2019 through June 30, 2019 in the amount of; not to exceed $15,000.00 from Social Emotional General.

Contractual agreement between the Montgomery County Governing Board of Education and Elizabeth Genslinger to co-develop Social Emotional, English-Language Arts Curriculum, January 1, 2019 through June 30, 2019 in the amount of $40.00/hour not to exceed $7,000.00 from Social Emotional General.

Contractual agreement between the Montgomery County Educational Service Center and Elizabeth Genslinger to provide SEL Curriculum Training on or by June 30, 2019 in the amount of $600.00 per day; not to exceed 6 days and/or $3,600.00 from Social Emotional General.
Approval of Performance/Consultant Contracts (continued)

Office of Social Emotional Learning (continued)
Contractual agreement between the Montgomery County Governing Board of Education and Leah Lynch, for consultation services to support curriculum development, for the Social Emotional, English-Language Arts Curriculum, January 1, 2019 through June 30, 2019 in the amount of $30.00/hour; not to exceed $3,000.00 from Social Emotional General.

Contractual agreement between the Montgomery County Educational Service Center and Mary Ellen Carpenter to provide Literature Support for the SEL ELA Curriculum on or by June 30, 2019 in the amount of $30.00/hour; not to exceed 100 hours from Social Emotional General.

Office of Administration and Operations
Contractual agreement between the Montgomery County Educational Service Center and Amanda Spangler for Wellness Chair Massages through May 30, 2019 in the amount of; not to exceed $2,500.00 from Wellness General.

District County Funds
Contractual agreement between the Montgomery County Educational Service Center and the Dayton-Montgomery County Scholarship Fund to provide Centerville City Schools membership for the 2018 – 2019 school year for the additional amount of $222.00.

Contractual agreement between the Montgomery County Educational Service Center and Fallon Research to develop a survey for Oakwood City Schools and provide results of that survey on/by June 30, 2019

Roll Call
Yeas – Mr. Roberts, Mr. Michael, Mr. Shell, Mrs. Weaver, Mr. Smith
Nays – None
Motion carried

Approval of Board Policies
#159-18

Motion made by Mrs. Weaver and seconded by Mr. Roberts to approve the following Board Policies:

6320 Purchases
6325 Procurement

Roll Call
Yeas – Mr. Roberts, Mr. Michael, Mr. Shell, Mrs. Weaver, Mr. Smith
Nays – None
Motion carried
Acceptance of Financial Statement  
#160-18

Motion made by Mrs. Weaver and seconded by Mr. Shell to accept the Financial Statement as presented in Exhibit 3.

Roll Call  
Yeas – Mr. Roberts, Mr. Michael, Mr. Shell, Mrs. Weaver, Mr. Smith  
Nays – None  
Motion carried

Approval of School Contracts and Memberships  
#161-18

Motion made by Mr. Shell and seconded by Mr. Smith for approval of the following school contracts for school year 2019 and memberships for calendar year 2019:

RESOLVED, that the following school contract be approved for the dates, service and fee as listed on the contract:

- Board of Education of Benjamin Logan Local Schools  
- Board of Education of Dayton Regional STEM School  
- Board of Education of Fort Recovery Local Schools  
- Board of Education of Jefferson Local Schools  
- Board of Education of Mad River Local Schools  
- Board of Education of Marion Local Schools  
- Board of Education of New Bremen Local Schools  
- Board of Education of Preble County ESC  
- Board of Education of St. Henry Local Schools  
- Board of Education of St. Mary’s City Schools  
- Board of Education of Valley View Local Schools

RESOLVED, that the following membership for calendar year 2019 be approved:

Ohio Coalition for the Education of Children with Disabilities

Roll Call  
Yeas – Mr. Roberts, Mr. Michael, Mr. Shell, Mrs. Weaver, Mr. Smith  
Nays – None  
Motion carried
Approval of Revision to OASBO Section 457 Plan
#162-18

Motion made by Mr. Michael and seconded by Mr. Roberts for approval of the Revision to the OASBO Section 457 Plan.

RESOLVED, that the following Revision to OASBO Section 457 Plan be approved:

1. WHEREAS, the Montgomery County Educational Service Center (the “District”) previously adopted and maintains an “eligible deferred compensation plan” under Section 457(b) of the Internal Revenue IRC (“IRC”) through the Ohio Association of School Business Officials (“OASBO”) OASBO 457 Deferred Compensation Plan (the “Plan”); and

2. WHEREAS, in prior years, OASBO has maintained a Plan Provider Agreement with Voya Retirement Insurance and Annuity Company (“Voya”), pursuant to which Voya has provided (i) group annuity contracts that meet the requirements of IRC Section 457(g)(3) (“Provider Contracts”), and (ii) assistance with certain aspects of Plan administration; and

3. WHEREAS, the Plan provides that it may be amended from time to time by OASBO; and

4. WHEREAS, OASBO has amended and restated the terms of Plan and the Plan Provider Agreement, effective as of April 1, 2017; and

5. WHEREAS, under the amended Plan and Plan Provider Agreement, AXA Equitable Life Insurance Company (“AXA”) also is permitted to (i) offer Provider Contracts, and (ii) assist with certain aspects of Plan administration; and

6. WHEREAS, as a Participating Employer under the Plan, the District wishes to permit Eligible Employees under the Plan to be able to select Provider Contracts from either or both of Voya and AXA for receipt of their employee contributions under the Plan;

NOW, THEREFORE, BE IT RESOLVED by the Board of Education of the Montgomery County Educational Service Center, Montgomery County, Ohio, that:

Section 1. Inclusion of AXA as a Plan Provider. Effective as of January 1, 2019, in connection with the administration of the Plan, both Voya and AXA shall be permitted to offer Provider Contracts for receipt of employee contributions under the Plan. Voya and AXA shall do so pursuant to, and in accordance with, the terms of the Plan Provider Agreement between OASBO and Voya and AXA. The Treasurer is hereby authorized to execute the
Approval of Revision to OASBO Section 457 Plan (continued)

OASBO Plan Provider Selection Agreement and any other documents that may be necessary for inclusion of AXA as an additional Provider under the Plan.

Section 2. Compliance with Open Meeting Requirements. This Board finds and determines that all formal actions of this Board and any of its committees concerning and relating to the adoption of this Resolution were adopted in an open meeting of this Board or committees, and that all deliberations of this Board and any of its committees that resulted in those formal actions were in meetings open to the public, in compliance with the law.

Section 3. Captions and Headings. The captions and headings in this Resolution are solely for convenience of reference and in no way define, limit or describe the scope or intent of any Sections, subsections, paragraphs, subparagraphs or clauses hereof.

Section 4. Effective Date. This Resolution shall be in full force and effect from and immediately upon its adoption.

Roll Call
Yeas – Mr. Roberts, Mr. Michael, Mr. Shell, Mrs. Weaver, Mr. Smith
Nays – None

Motion carried

Establish Date for January Board Meeting
#163-18

Motion made by Mrs. Weaver and seconded by Mr. Roberts to establish a date for the January board meeting.

RESOLVED, that the Montgomery County Governing Board of Education will hold a meeting on Thursday, January 10, 2019 at 4:00pm in the Administration offices at 200 South Keowee St, Dayton, OH 45402 with Terry Smith acting as President Pro Tem.

Roll Call
Yeas – Mr. Roberts, Mr. Michael, Mr. Shell, Mrs. Weaver, Mr. Smith
Nays – None

Motion carried
Adjournment
#164-18

Motion made by Mrs. Weaver and seconded by Mr. Shell that the meeting be adjourned.

Roll Call
Yeas – Mr. Roberts, Mr. Michael, Mr. Shell, Mrs. Weaver, Mr. Smith
Nays – None
Motion carried

Meeting adjourned at 4:46 p.m.

Terry Smith
President

[Signature]
Treasurer
Exhibit 2

Employment - all subject to proper certification and experience, where required, and contingent upon negative finger printing results:

a. Accept Resignations:
   Rosanne Douville, Audiologist, effective January 24, 2019
   Kelly Geers, Industry & Experience Coordinator, effective December 31, 2018
   Toni Nelson, Educational Assistant, effective November 16th, 2018
   James Walters, Computer Technologist, effective December 6, 2018

b. Approval of New Employment:
   Approval of Administrative Staff, 1 year contract:
   Susan Woodard, DIBELS Evaluator, $40/hour, effective December 5, 2018

   Approval of Licensed Staff, 1 year contract:
   Richard Costello, from Contracted Substitute to teacher, salary schedule 715-C-8, effective December 10, 2018
   Jimmy Wallace, Teacher, salary schedule 715-B-11, effective November 26, 2018

   Approval of Classified Staff, 1 year contract:
   Ariana Bryant, Interpreter, salary schedule 830-2, effective January 7, 2019

   Approval of Classified Substitutes, effective 2018-2019 contract year:
   Sherria Flournoy
   Don Hankins
   Antonio Peeples
   Leah Velazquez

   Approval of Licensed Substitutes, effective 2018-2019 contract year:
   Don Hankins
   Leah Velazquez

   Approval of Temporary Employee:
   Hertia Mims, Preschool Promise Outreach Assistant, December 3, 2018 to February 28, 2019, $20 per hour

c. Approval of Contract Amendments:
   (None)

d. Approval of Resolution for Additional Days:
   (None)

e. Approval of Contract Renewals:
   (None)
Exhibit 2 (continued)

f. Approval of Supplemental Contracts:
   (None)

gh. Accept Resignation, end of 2018-2019 contract:
   (None)

h. Approval of Unpaid Leave:
   (None)
Office of the Treasurer
December 13, 2018 Board Report

Board Report pg.1

- Beginning cash balance: $17,165,753.35
  - Receipts: 3,005,633.86
  - Expenditures: 2,985,530.45
  - Ending Cash Balance: $17,185,856.76
  - Encumbrances: 2,688,918.65
  - Adjusted cash balance: $14,496,938.11

District/County pg.2

- Expenses totaling $298,286.65 through the end of November.

Investments pg.2

- One CD matured in the month of November. This is the last maturity until February where we will have a number of them roll off. Rather than reinvesting the money into fixed income securities, I have rolled it into our money market for the time being. A few of the reasons behind this are outlined below.

All Other Funds pg.3

- All items aside from the lunchroom fund have been invoiced to ODE and ADAMHS.

Three Year Comparator pg. 4

- Receipts outpaced expenses for the second month in a row. However, we are still in the red for the year by nearly $500,000.

- We are still lagging with receivables for services rendered. As you can see, the current outstanding invoice list is over $1.3 million with nearly $900,000 of it invoiced in the last 30 days. Roughly $650,000 is outstanding for just two entities. As I have mentioned in the prior months, this is a timing issue. It’s not that we are overspending across the organization, (salaries are the vast majority of the new expenses this year) it’s just that we have changed in how we bill for things. This year, we have moved as much as we can into the foundation payment at the request of our districts. That takes time to amend the current contract and push it through ODE. In addition to this, we have moved one of our largest programs, OT/PT, to a quarterly bill rather than monthly. Just like we do for all other services, we are paying for these staff members up front and billing the districts at a later date. If the outstanding invoices were to be paid within the month they are sent out, this would be a much different conversation. This will all catch up by year end and the final billing will go out for all services in early June.

- The other big thing I want to point out is that we have put a significant amount of money into new projects and programs lately. You have heard Shannon discuss the curriculum pieces she is building and we have an entire department under the direction of Jess that is new this year.
# Montgomery County Educational Service Center Financial Report

**Nov 2018**

<table>
<thead>
<tr>
<th>Category</th>
<th>MTD Estimate</th>
<th>MTD Actual</th>
<th>MTD Differ</th>
<th>YTD Estimate</th>
<th>YTD Actual</th>
<th>YTD Differ</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Beginning Cash Balance</strong></td>
<td>$17,978,610.44</td>
<td>$17,165,753.35</td>
<td>($812,857.09)</td>
<td>$17,674,641.01</td>
<td>$17,674,641.01</td>
<td>$-</td>
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<td><strong>RECEIPTS</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Excess Costs</td>
<td>$541,666.67</td>
<td>$368,000.83</td>
<td>($173,665.84)</td>
<td>$2,708,333.33</td>
<td>$1,504,842.94</td>
<td>($1,203,490.39)</td>
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<tr>
<td>District Costs</td>
<td>$2,000,000.00</td>
<td>$2,114,585.68</td>
<td>$114,585.68</td>
<td>$10,000,000.00</td>
<td>$10,733,598.42</td>
<td>$733,598.42</td>
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<tr>
<td>Investments</td>
<td>$13,333.33</td>
<td>$19,076.49</td>
<td>$5,743.16</td>
<td>$66,666.67</td>
<td>$101,835.61</td>
<td>$35,168.94</td>
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<tr>
<td>Fiscal Agent, Misc. etc.</td>
<td>$243,771.66</td>
<td>$305,150.30</td>
<td>$61,378.64</td>
<td>$1,218,858.29</td>
<td>$1,173,313.34</td>
<td>($45,544.95)</td>
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<tr>
<td>Advances Returned</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>$500,000.00</td>
<td>$325,670.90</td>
<td>($174,329.10)</td>
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<tr>
<td>Foundation</td>
<td>$215,161.66</td>
<td>$198,820.56</td>
<td>($16,341.10)</td>
<td>$1,075,808.28</td>
<td>$996,713.25</td>
<td>($79,095.03)</td>
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<td>Rental/CAFS</td>
<td>$41,666.67</td>
<td>$41,666.67</td>
<td>($41,666.67)</td>
<td>$208,333.33</td>
<td>-</td>
<td>($208,333.33)</td>
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<tr>
<td><strong>TOTAL RECEIPTS</strong></td>
<td>$3,055,599.98</td>
<td>$3,005,633.86</td>
<td>($49,966.12)</td>
<td>$15,777,999.90</td>
<td>$14,835,974.46</td>
<td>($942,025.44)</td>
</tr>
</tbody>
</table>

| **RECEIPTS + BALANCE**                  |              |            |            |              |            |            |
| Expenditures                            |              |            |            |              |            |            |
| Salaries                                | $1,750,000.00 | $1,744,001.08 | $5,998.92 | $8,750,000.00 | $9,022,756.43 | ($272,756.43) |
| Fringe Benefits                         | $583,333.33  | $540,741.44 | $42,591.89 | $2,916,666.67 | $2,767,949.03 | $148,717.64 |
| Purchased Services                      | $541,666.67  | $460,041.00 | $81,625.67 | $2,708,333.33 | $2,453,681.26 | $254,652.07 |
| Supplies                                | $66,666.67   | $66,846.67  | ($179.00)  | $333,333.33   | $445,584.38 | ($112,251.05) |
| Capital Outlay--NEW                     | $83,333.33   | $3,666.90   | $79,666.43 | $416,666.67   | $201,558.65 | $215,108.02 |
| Other                                   | $37,940.96   | $170,215.36 | ($132,274.40) | $189,704.78 | $433,228.96 | ($243,524.18) |
| Advances                                | -            | -          | -          | -            | -          | -          |
| Transfers                               | -            | -          | -          | -            | -          | -          |
| **TOTAL EXPENDED**                      | $3,104,607.62 | $2,985,530.45 | $119,077.17 | $15,523,038.12 | $15,324,758.71 | $198,279.41 |

**ENDING CASH BALANCE**

<table>
<thead>
<tr>
<th>MTD Estimate</th>
<th>MTD Actual</th>
<th>MTD Differ</th>
<th>YTD Estimate</th>
<th>YTD Actual</th>
<th>YTD Differ</th>
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<tbody>
<tr>
<td>$17,929,602.80</td>
<td>$17,185,856.76</td>
<td>($981,900.38)</td>
<td>$17,929,602.80</td>
<td>$17,185,856.76</td>
<td>($1,140,304.85)</td>
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</table>

**ENCUMBRANCES**

- $2,688,918.65  SF Settlements  $-  
- $14,496,938.11  Excess Costs  $410,625.12  

**ADJ. CASH BALANCE LAST DAY OF MONTH**

<table>
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<tr>
<th>MTD Estimate</th>
<th>MTD Actual</th>
<th>MTD Differ</th>
<th>YTD Estimate</th>
<th>YTD Actual</th>
<th>YTD Differ</th>
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<tr>
<td>$1,086,768.81  District $6.50 Deduct</td>
<td>$891,936.95  Miscellaneous</td>
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<tr>
<td>$13,410,169.30  Adjusted Balance  Total......</td>
<td>$1,302,562.07</td>
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DISTRIBUT $6.50 DEDUCT PROGRAM

District/County Funding FY19 $ 1,071,345.00
Carry-Over from FY18 $ 937,845.63
Additional Payments received in FY19 $ 90,094.83

$ 2,099,285.46
Expended as of December 1, 2018 $ 298,286.65
$ 1,800,998.81

District/County Funding Receipts thru: November $ 357,115.00
Carry-Over from FY18 $ 937,845.63
Additional Payments received in FY19 $ 90,094.83

$ 1,385,055.46
Expended as of December 1, 2018 $ 298,286.65
$ 1,086,768.81

MONTHLY INVESTMENT REPORT

Total Principal $13,855,168.45
Estimated Market Value $13,934,467

Average Yield to Maturity 1.80%
Average Maturity 2.93

YTD Interest Income $207,288

Income

BALANCES AS OF December 1, 2018

Book Balance $ 17,952,354.66
Money Market 0.90% $ 2,393,105.50
Investments $13,855,168.45
Uninvested Balance $ 1,704,080.71
<table>
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<tr>
<th>FUND</th>
<th>SCC</th>
<th>BEGINNING FISCAL YEAR BALANCE</th>
<th>FISCAL YEAR TO DATE RECEIPTS</th>
<th>FISCAL YEAR TO DATE EXPENDITURES</th>
<th>BALANCE</th>
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<td>006 Lunchroom Fund</td>
<td>9005</td>
<td>$0.00</td>
<td>$48,922.46</td>
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<td>007 Special Trust</td>
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<td>$45.50</td>
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<td>007 Handicapped Children's Fund</td>
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<td>014 MHJ Shared Reading Library</td>
<td>9190</td>
<td>$0.00</td>
<td>$1,000.00</td>
<td>$770.00</td>
<td>$230.00</td>
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<td>014 DASA-UD</td>
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<td>$3,500.00</td>
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<td>014 DASA/Employee</td>
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<td>$5,103.56</td>
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<td>014 Battelle for Kids</td>
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<td>014 Gifted Student Retreat</td>
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<td>014 Regional Transportation</td>
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<td>$1,265,491.64</td>
<td>$4,000.00</td>
<td>$8,525.03</td>
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<td>019 NEA/Learning &amp; Leadership</td>
<td>9141</td>
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<td>019 ESF:SCIENCE SATURDAYS</td>
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<td>019 PAX GRANT FY18</td>
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**GRAND TOTAL**                                           |     |                               |                               |                                | $1,001,689.62 |
# MONTGOMERY COUNTY E.S.C.
## THREE YEAR COMPARISON
### NOVEMBER Year-To-Date

<table>
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<tr>
<th></th>
<th>FY17</th>
<th>FY18</th>
<th>FY19</th>
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<tr>
<td><strong>Beginning Cash Balance</strong></td>
<td>$17,317,191.86</td>
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<tr>
<td><strong>RECEIPTS</strong></td>
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<tr>
<td>Excess Costs</td>
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<td>District Costs</td>
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<td>9,980,187.29</td>
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<td>Investments</td>
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<td>85,394.57</td>
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<td>Fiscal Agent, Misc, etc.</td>
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<td>884,588.93</td>
<td>1,173,313.34</td>
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<tr>
<td>Advances Returned</td>
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<td>Foundation</td>
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<td>Other/Rental/CAFS</td>
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<td><strong>EXPENDITURES</strong></td>
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<td>Capital Outlay</td>
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<td><strong>ENDING CASH BALANCE</strong></td>
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<td><strong>ADJUSTED CASH BALANCE</strong></td>
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